

# Used Car Survey 2016

A **CarHistory report** is a detailed report on the history of a used motor vehicle that has been registered in Australia. A negative report reveals potentially significant issues on a vehicle, such as an encumbrance (money owing), whether it has been written off, stolen, or had its odometer wound-back.

## Used Car Market



Australians will buy a used car in the next 12 months

**13 hours** to research, check and buy a used car



the average amount spent buying a used car

Only **29%** of buyers are very confident with the process



## Buying a Lemon



**1 in 4** buyers have experienced a bad car purchase



**\$2K-\$3K** average out-of-pocket expense of a bad car purchase

## The Big Smoke\*

**22.2%** of used cars got a negative report



**1 in 10** cars were previously written off



**6,124\*** cars had more than one negative issue in their history

**12.8%\*** of cars had an encumbrance (money owing)



\*CarHistory reports 2015



## It's all in the colour

People are drawn to cars based on colour, but certain coloured cars are more likely to have had a negative report. Black and grey cars fared worse than the most common coloured car on the road, white.



**28.9%**  
Black



**28.6%**  
Grey



**22.9%**  
Silver



**22.7%**  
Blue



**21.4%**  
White



**21.0%**  
Red

# Riskiest Places To Buy

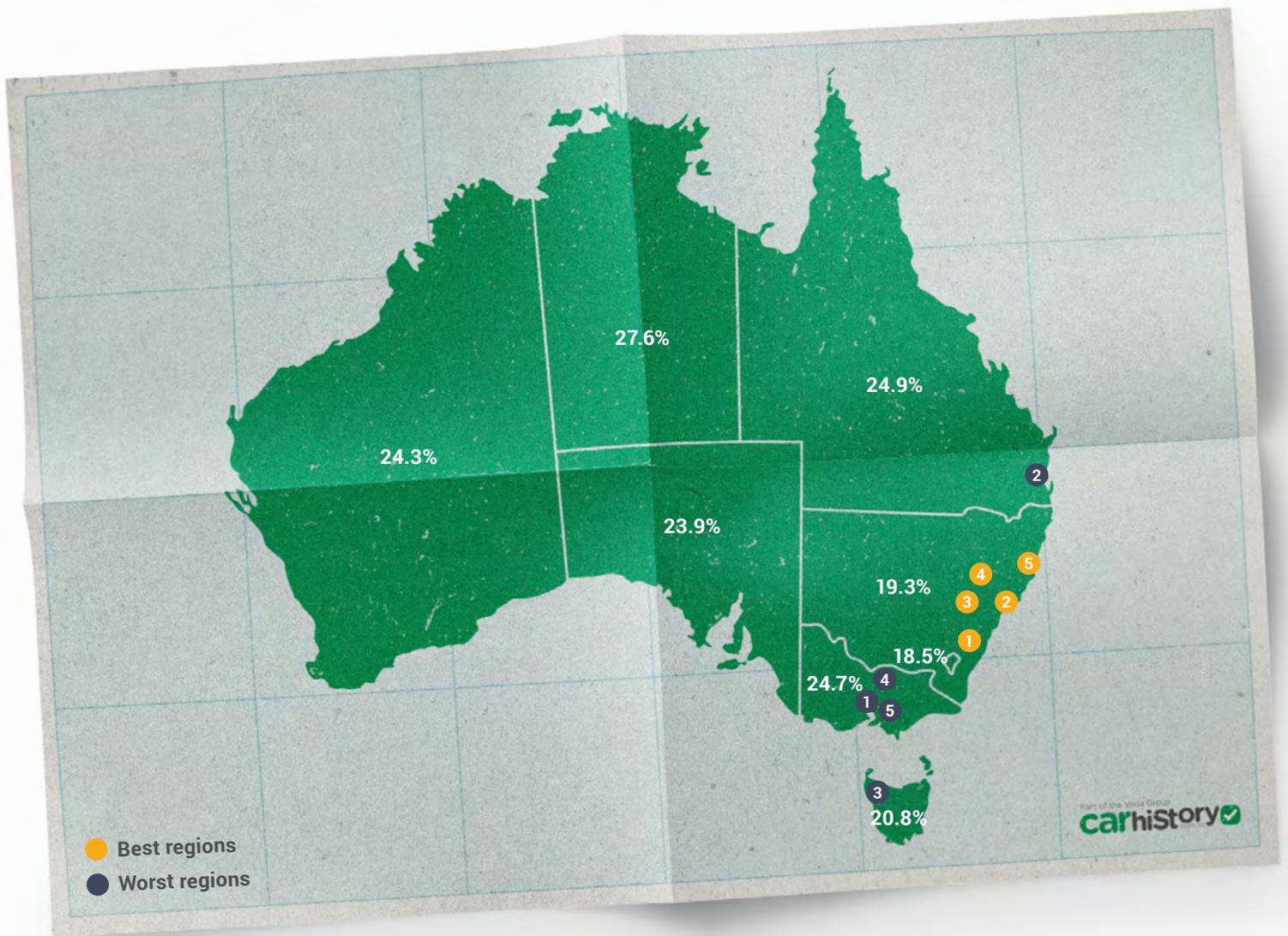
Best and worst regions in 2015 for negative information on CarHistory reports.

## Best regions

- 1 **18.1%** NSW - Shoalhaven & Southern Highlands
- 2 **18.5%** NSW - Central Coast
- 3 **18.5%** NSW - Outer West & Blue Mountains
- 4 **18.7%** NSW - Hunter Valley (excl. Newcastle)
- 5 **19.0%** NSW - Newcastle and Lake Macquarie

## Worst regions

- 1 **28.3%** VIC - Melbourne North West
- 2 **28.1%** QLD - Brisbane South
- 3 **27.3%** TAS - West & North West
- 4 **27.3%** VIC - Shepparton
- 5 **27.0%** VIC - Melbourne West



## Best and Worst States

**18.5%** ACT

**19.3%** NSW

**20.8%** TAS

**23.9%** SA

**24.3%** WA

**24.7%** VIC

**24.9%** QLD

**27.6%** NT

% negative CarHistory reports in 2015

### Sources:

CarHistory Used Car Survey 2016. The Leading Edge. March 2016. n = 807 Australian used car buyers aged 18-75 years.

Veda CarHistory Data 2015. National analysis of 154,035 car reports ordered by consumers in all Australian states and territories.